



Collaboration Track

Chase Millsap
USC CIR

Lisa Anderson
SALVATION ARMY HAVEN

Why are you here right now?



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WWW.ANDERSTOONS.COM



"I suppose you're all wondering why I've asked you here..."

STATE OF THE AMERICAN VETERAN IN CALIFORNIA

September 15-16, 2016

USC Social Work

*Center for Innovation and Research
on Veterans & Military Families*



How does Track this work?

- **Spark Speakers** - “Get the Brain working.”
- **Group Exercises**- “Share your success and mistakes.”
- **Session Worksheets**- “You get back what you put in.”



Collaboration Track

Fostering Cross-Sector Collaboration

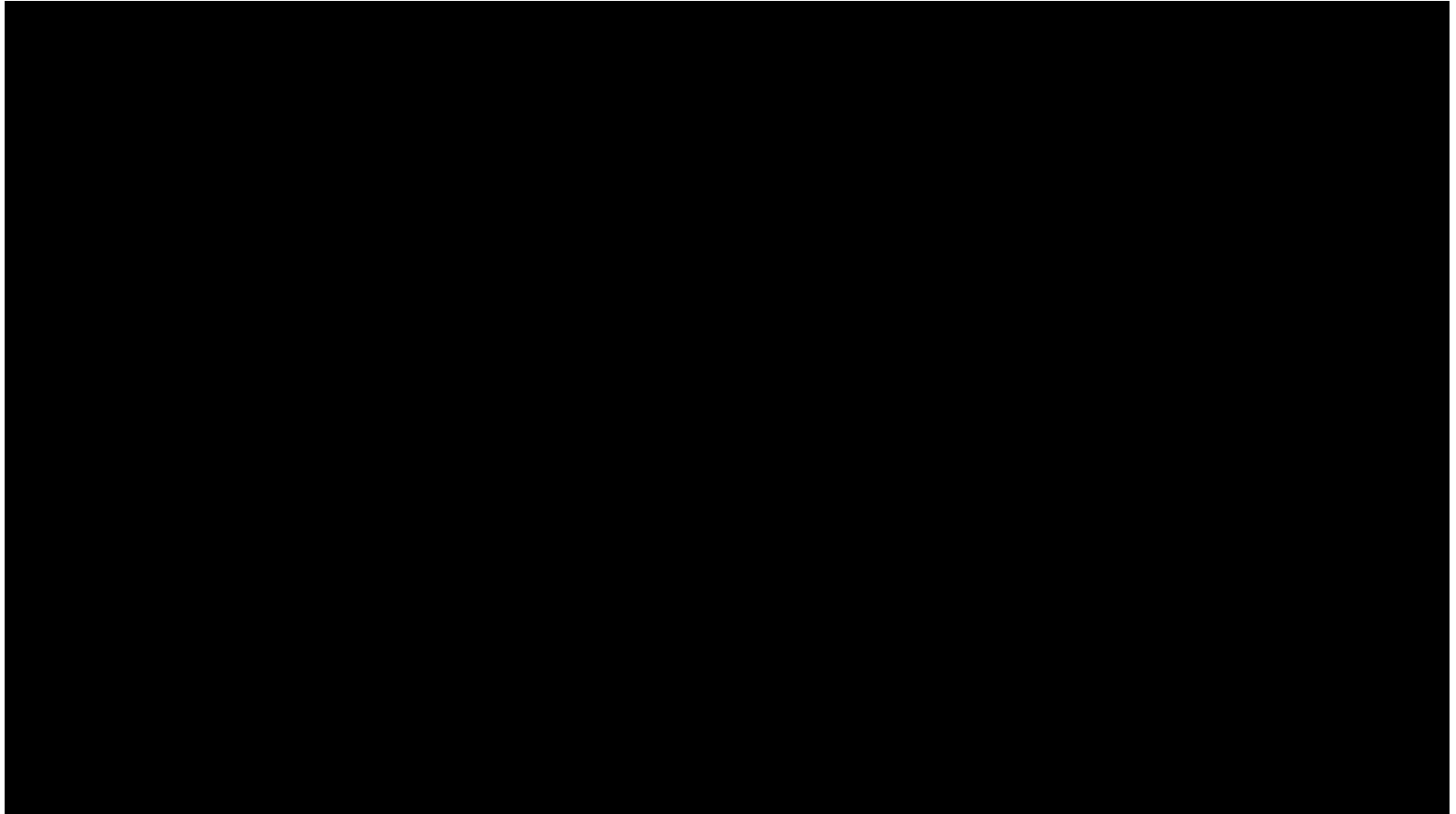
10:30 AM - 12:15 PM



Session #1 Purpose

- Answer the question, “What is collaboration?”
- Contextualize collaboration in the Veteran Space.
- Identify activities other than Collaboration

Collaboration is?





Fostering Cross-Sector Collaboration

SPARK!

Nancy Berglass

Principal
Berglass Community Investment Consulting

Collaboration on the Veterans Landscape

USC Conference on The State of the American Veteran in California

Nancy Berglass

Director, Iraq Afghanistan Deployment Impact Fund

Senior Fellow, Center for a New American Security

Principal, Berglass Community Investment Consulting

General Best Practices in Community-Based Collaboration

- Build on existing community strengths;
- Emphasize and/or expand the community potential to realize and sustain positive wellness outcomes; and
- Foster self-determination among the population being served

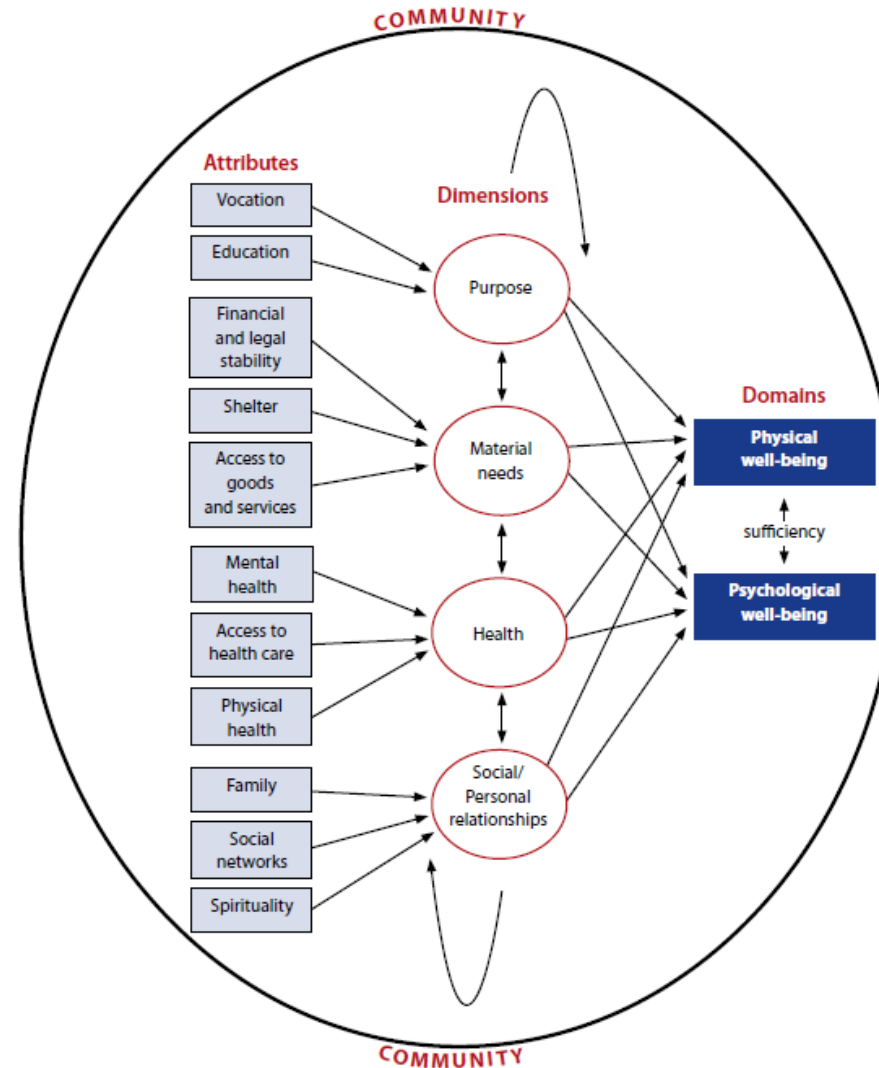
Best Practices in Community-Based Veteran-Facing Collaboration

- **Credible**
- **Data-Driven**
- **Community-Focused**
- **Culturally Competent**
- **Outcome Focused**
- **Wellness-Oriented**
- **Connected**
- **Inclusive**

Successful Community Models for Community Collaboration:

- Are Well Informed
- Connect
- Strategize
- Collaborate
- Use a Case Management Approach
- Evaluate

Veteran Wellness Model



Improved Quality Of Life
For Augusta Region's Warriors And Their Families

Measure: Augusta Ranking In Top 5 Regions/Cities For Veterans

FIND

- Message
- Outreach
- Ambassadors
- Website/Social Media
- "RallyPoint"
- Build Constituency

Measure: Increased
Constituency

ADVOCATE

- Warriors & Families
- Very Low Income
- Homeless
- Education
- Employment
- Non Government Partners
- Government Partners
- Legislation/Policy
- Roundtable

Measure: Improved Warrior
Financial Status

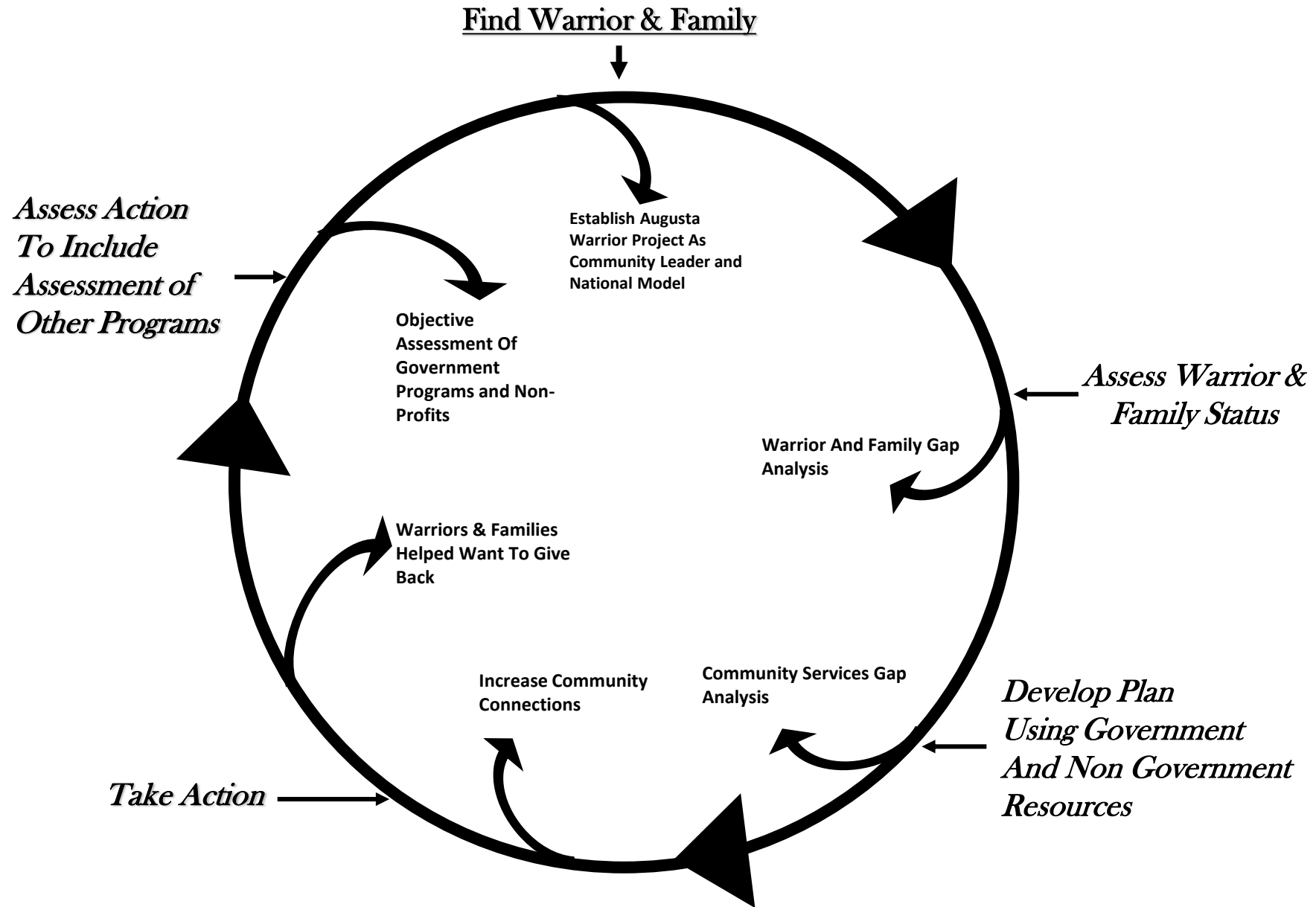
**DEVELOP
COMMUNITY**

- Fortitude Center
- Habitat For Humanity
- Fisher House
- Research Symposium
- Housing
- Services

Measure: Increased Funding of
Development and Research

AUGUSTA WARRIOR PROJECT

A Model For The Community And Nation

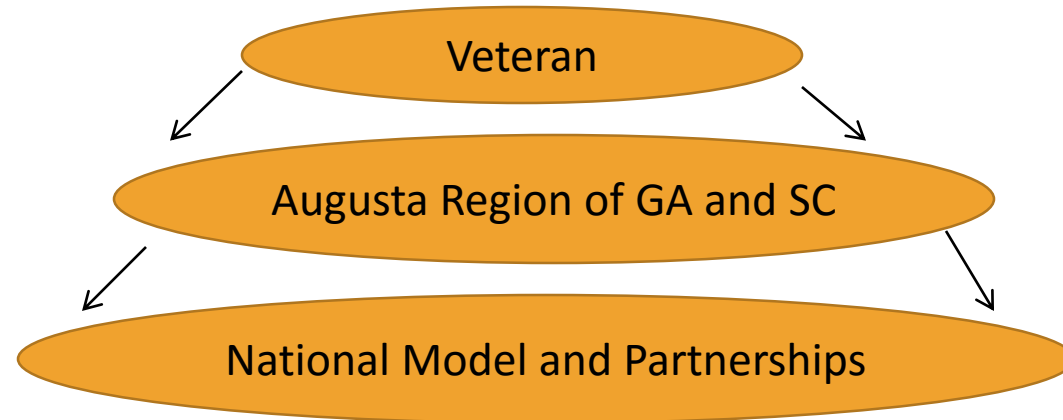


Augusta Warrior Project

At the Individual, Regional, and National Level

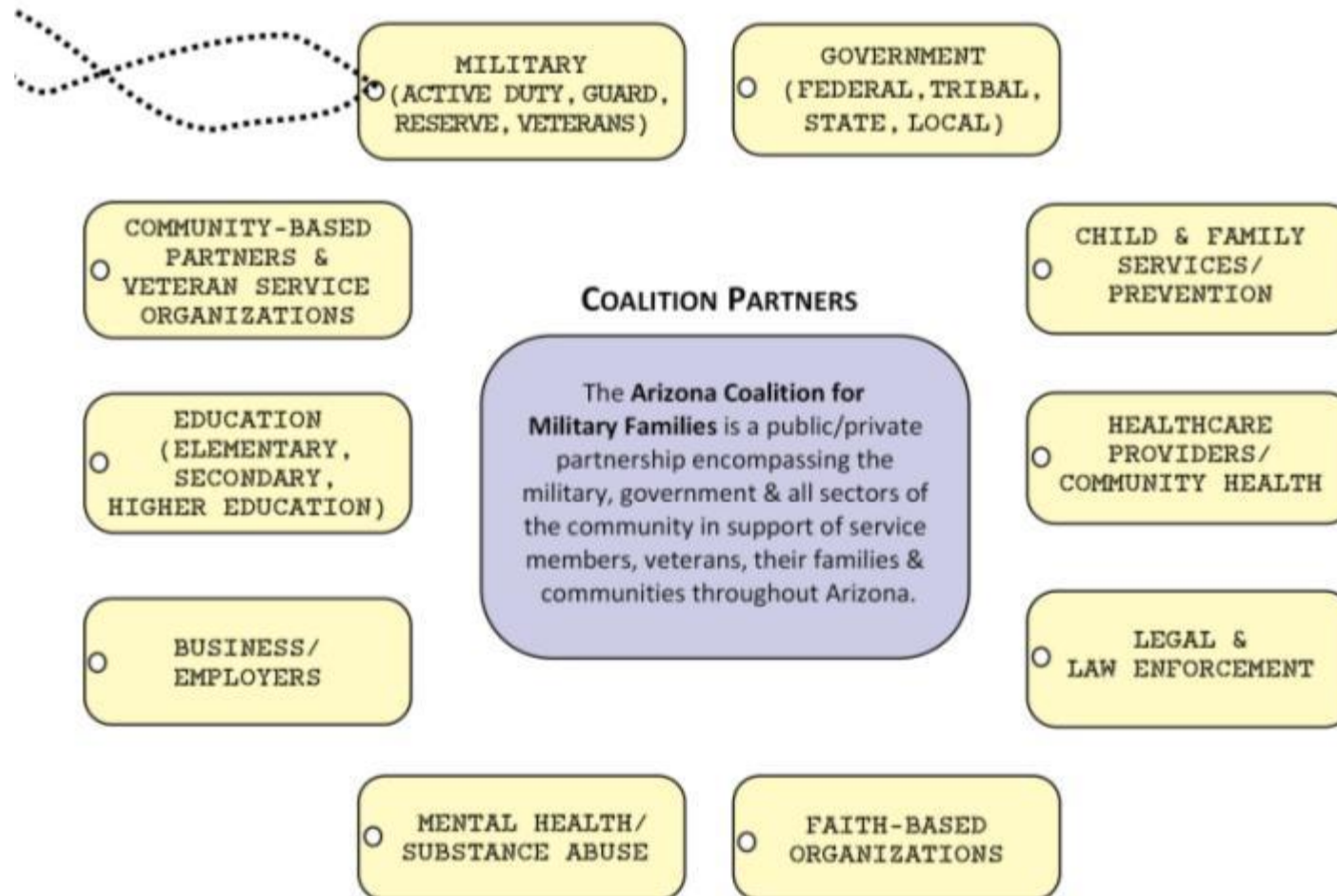
Follow A Four Step Plan:

- **Connect**
- **Educate**
- **Advocate**
- **Collaborate**

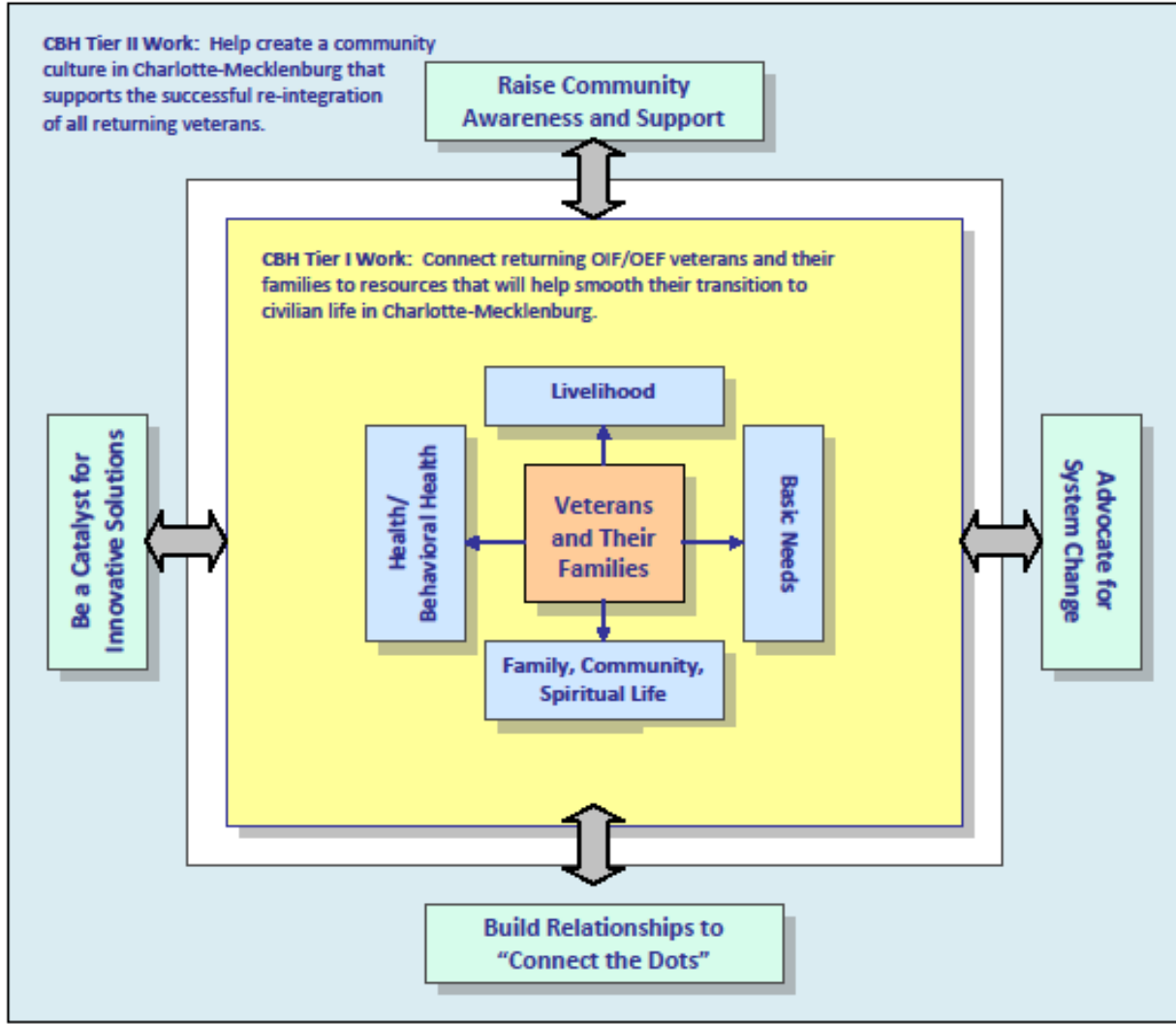




Community Engagement

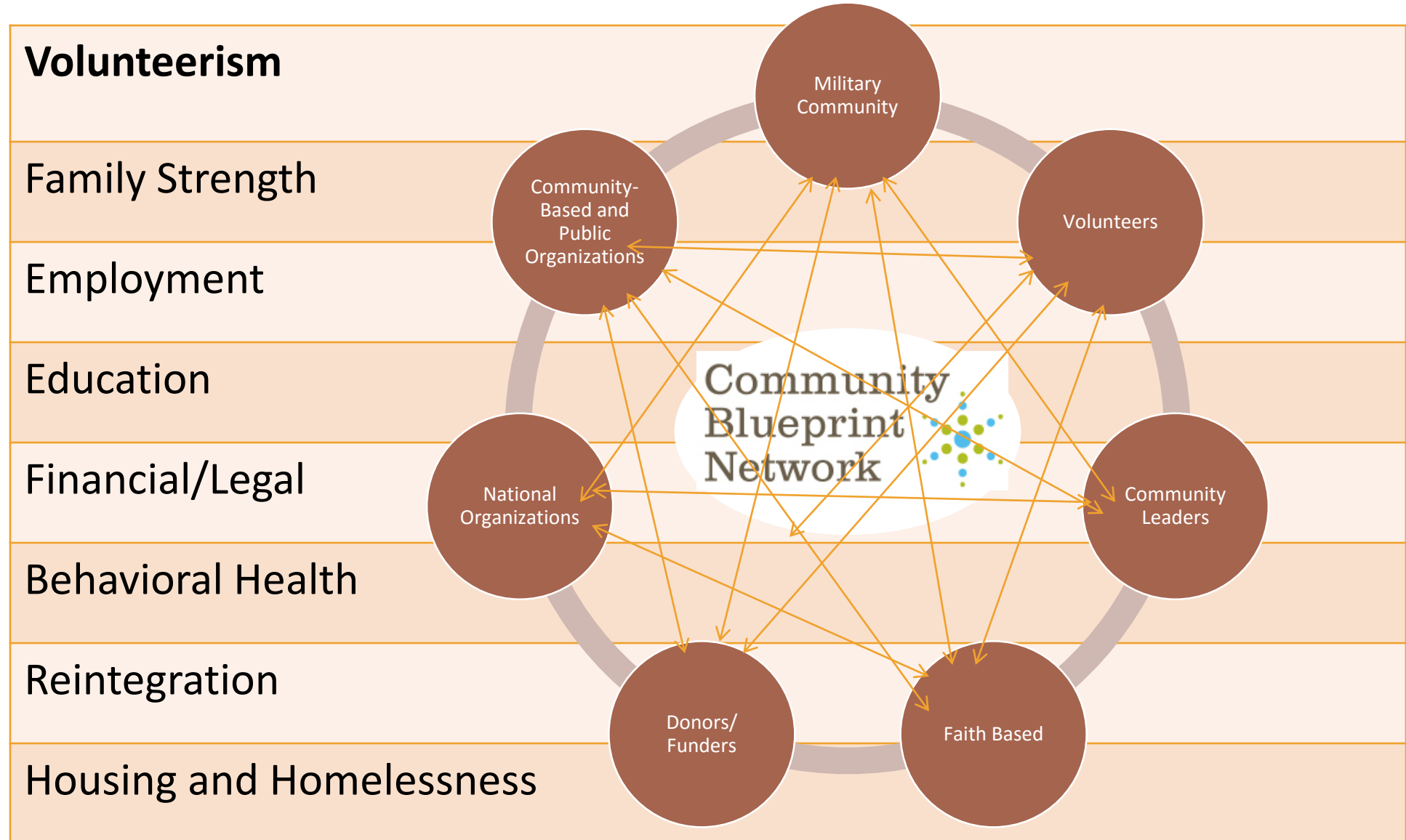


Charlotte Bridge Home (CBH) Scope of Work - Draft



Carol Morris 11/17/11 DRAFT

The Model: A Network of Networks



Issues:

- Lack of public awareness
- Services in silos
- Gaps in services
- Failure to leverage assets
- Failure to view military as an asset
- Public not sure how to get involved
- Need more meaningful ways for people to engage/volunteer

Issues are National in Scope

Elements of the Model:

- Raises awareness
- Shared leadership
- Provides communities with a structure to organize and build community networks
- Helps communities identify shared goals, duplication, and create a plan of action
- Helps communities leverage assets
- Uses volunteerism to engage the military community as an asset vs a “population” or “issue”
- Increase and make available more impactful and meaningful service projects
- Increase overall community engagement with and for military members and their families

All Elements are Replicable

Theory of Change & Measures of Success:

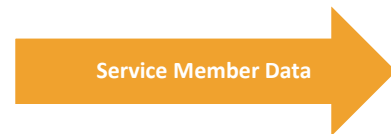
Goal: Every community will engage their community to implement the Blueprint (i.e implement a promising practice or create and implement a community action plan) resulting in more effective and coordinated services with military community.

Note: Each practice has associated success measures. Ex. Job Fairs: Number of jobs

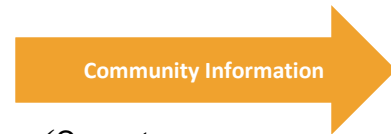


CSSP's Approach

Being accurate

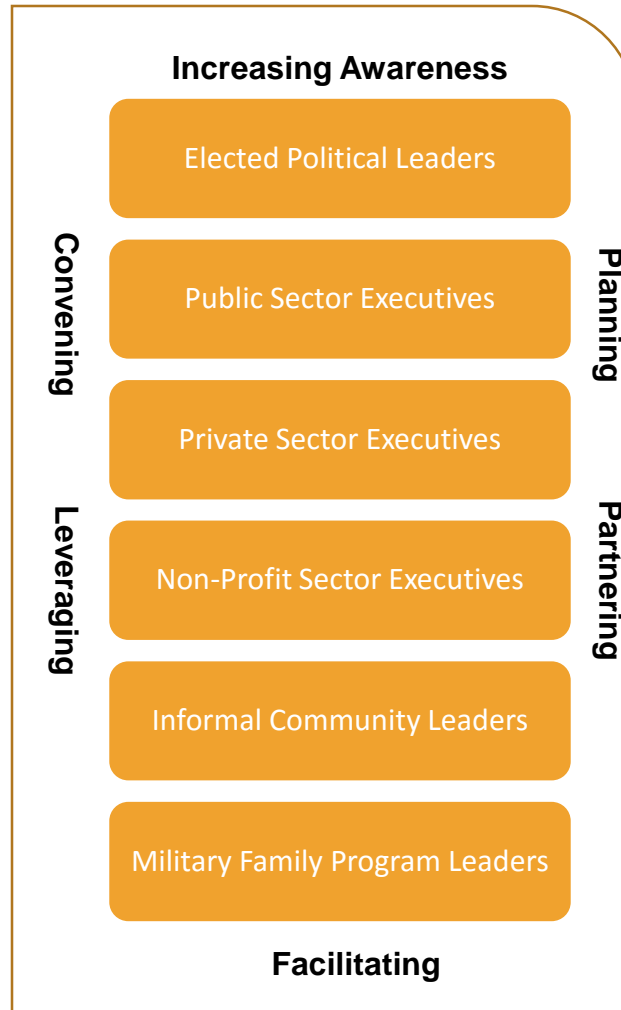


- ✓ Number in the region
- ✓ Family members
- ✓ Deployment cycle
- ✓ Economic and health status
- ✓ Perceptions of need



- ✓ Current programs
- ✓ Key community leaders
- ✓ Likely centers of influence
- ✓ Untapped resources and services
- ✓ Complimentary efforts

Working locally

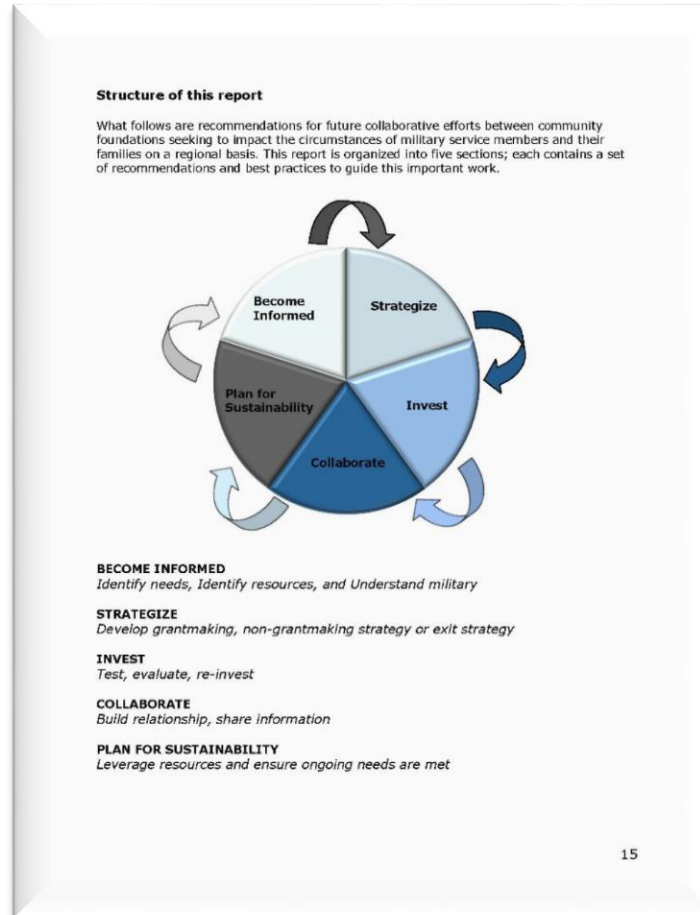


Better outcomes



- Local policies
- Local practices and programs
- Community Covenants
- Local relationships

A community based model





Fostering Cross-Sector Collaboration

SPARK!

Lisa Anderson

Community Integration Manager
Salvation Army Haven

Challenge



Effectively and efficiently connecting clients with external, complementary services necessary to drive successful job placement.

Background: While we have a multitude of resources available within the larger Salvation Army organization, what we had internally was not, by itself, enough to insure sustained career success for our veteran clients. Our challenge was to increase the average hourly wage for our clients and increase the 270 day retention percentage

Magnitude: At least 75% of our clients needed assistance with a challenge other than employment. This is true for all ages, eras, educational levels and experiential levels. Often these “other needs” did not present themselves until well into the process. It is likely the “other needs” are the reason behind the reason that they needed assistance.

Collective Impact



We recognized that the other needs of our veteran clients were as varied as the clients themselves. We did not want to just hand them a list of resources. As a team, we decided to develop a long term strategy that would be helpful for everyone.

- **Cooperation** - working with someone in the sense of enabling: making them more able to do something (typically by providing information or resources they wouldn't otherwise have)
- **Strategic Partnership** - an arrangement between two organizations to help each other or work together, to make it easier for each of them to achieve the things they want to achieve
- **Collaboration** - actually working alongside someone to achieve something

Cooperation



Initial phase was to develop cooperative relationships with resource providers.
Easiest and quickest.

- Located existing resource guides
- Made introductory calls
- Located a primary contact to facilitate warm referrals

Strategic Partnerships



Second phase was to develop partnerships with organizations providing key services not available within Salvation Army

- Identify primary unmet needs
- Identify and vet service providers to meet those needs
- Develop trusted relationships with key service providers
- Identify primary liaison within each organization
- Formalize partnership (MOU, sub-contractor, etc.)

Collaboration – where it all really happens



Current phase - establish true collaboration within the veteran service space as a whole to effect Collective Impact throughout Los Angeles

- Identify areas of need
- Motivate key stakeholders to meet and work together
- Identify COMMON goals to meet those needs
- Develop mutually reinforcing plan of action
- Continuous communication strategy to share needs and results

Results



As a result of this long-term strategy towards increased collaboration, we have seen the following results:

- Average hourly wage for highest barrier clients has gone from \$10.55 in 2010 to \$13.84 in 2015
- Average hourly wage overall has gone from \$10.55 in 2010 to \$16.60 in 2015
- Overall placement rate has increased from 67% to 76% while maintaining at least 80% 270 retention rate
- Able to place clients in a shorter period of time due to the ability to address non-employment related issues much more efficiently and effectively

This strategy is now leading to increased collaboration *among* employment service providers which we expect to result in further increases in placement rates, quality of placements, retention rates, employer engagement and employer satisfaction.

Working Group Exercise #1



*What is Collaboration in the
Veterans Space?*



Collaboration Track

Building A Veterans Collaborative In Your Community
(2:15 PM - 3:45 PM)

Session #2 Purpose



- To answer the question, “What is needed to start/facilitate collaboratives?”
- Identify necessary components for collaboration.
- Identify components that hinder collaboration.



Building A Veterans Collaborative In Your Community

SPARK!

Pat Clifford

Senior Consultant
Tri-State Veterans Alliance

Building a Veteran Collaborative In Your Community

Pat Clifford, MSSA, LSW
Senior Consultant,
Tristate Veterans Community Alliance



Tristate Veterans Community Alliance

Why form a veteran collaborative?

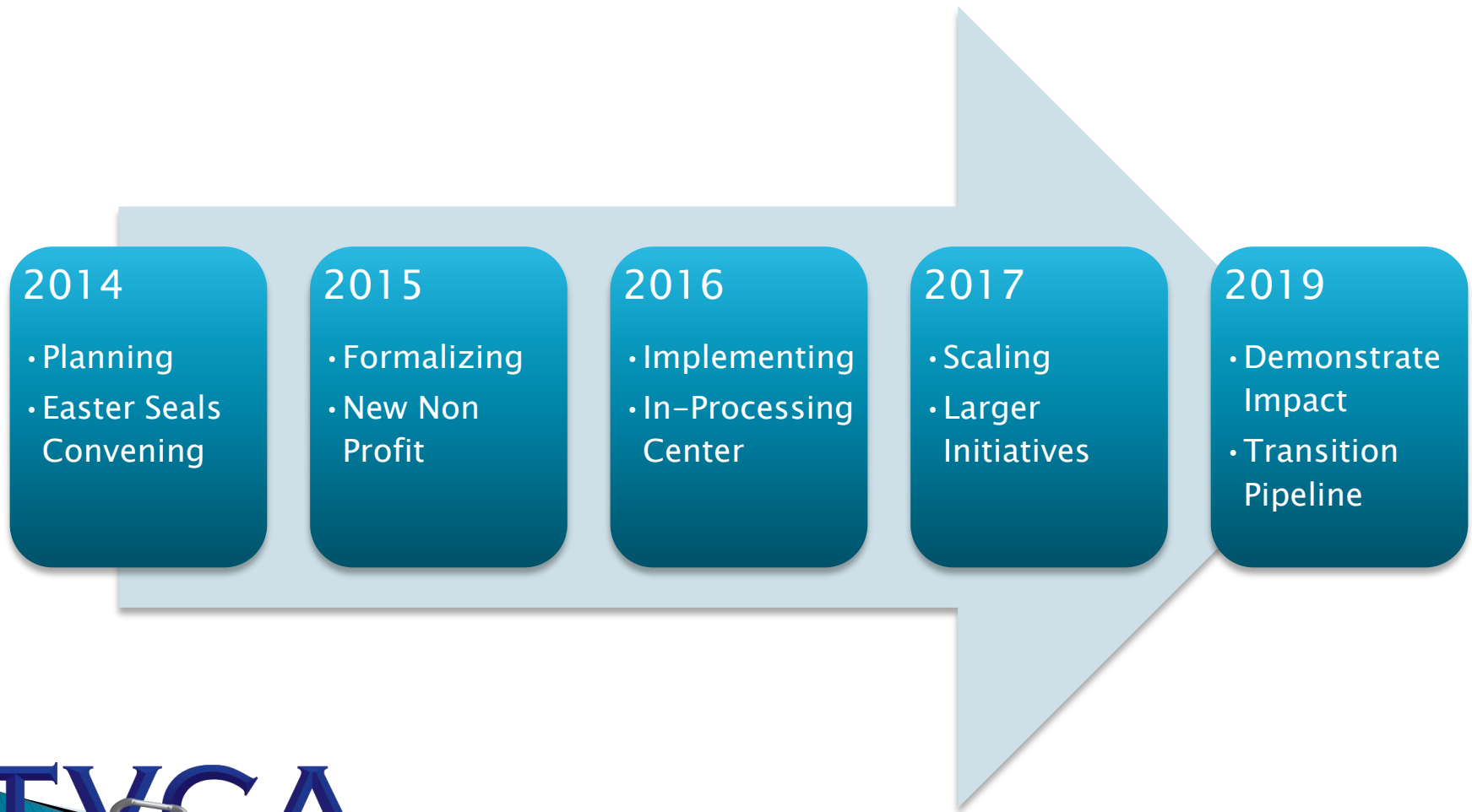
- ▶ No sense of the scope or scale of problems
- ▶ Few relationships among support orgs
- ▶ No referral structure, pinball effect
- ▶ Little coordination among programs, chasing same clients
- ▶ Funders not committed to longer-term strategy

Tristate Veterans Community Alliance

- New, veteran-led non-profit collaborative
 - 100 partner organizations, five workgroups meet monthly
 - Independent board: VA, United Way, USO, Community Foundations
-
- ▶ Regional scope
 - 145,870 veterans, 13,924 post-9/11 and growing
 - 16 counties/3 states, nearest bases are Wright-Patt, Ft. Campbell

The logo for the Tristate Veterans Community Alliance (TVCA) is located in the bottom left corner. It features the letters "TVCA" in a bold, blue, serif font. A stylized graphic of a chain link is integrated with the letter "V". The logo is set against a blue and black geometric background that resembles a stylized mountain or a ramp.

Collaboratives are Developmental



Collaboratives are Multi-layered



Frameworks

- ▶ Helpful
 - Collective Impact (Kania & Kramer, 2011)
 - Community Collaborative Action Theory (Butterfoss & Kegler; 2002)
 - Complex and action-oriented
- ▶ Not as helpful
 - The Convening Process
 - Replicate Standardized Model
 - Simple and passive

Workgroup Meetings



Veterans In Processing (VIP) Center



Report and Data Dashboard



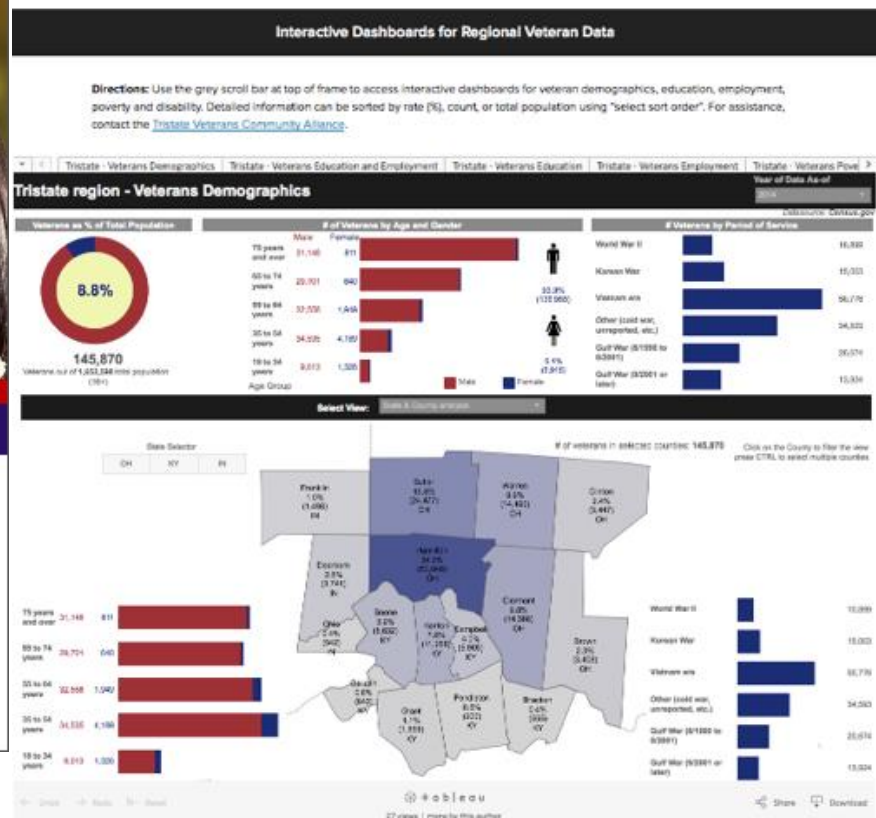
Tristate Veteran Community Report

Progress, Outlook, and Recommendations

July 2016



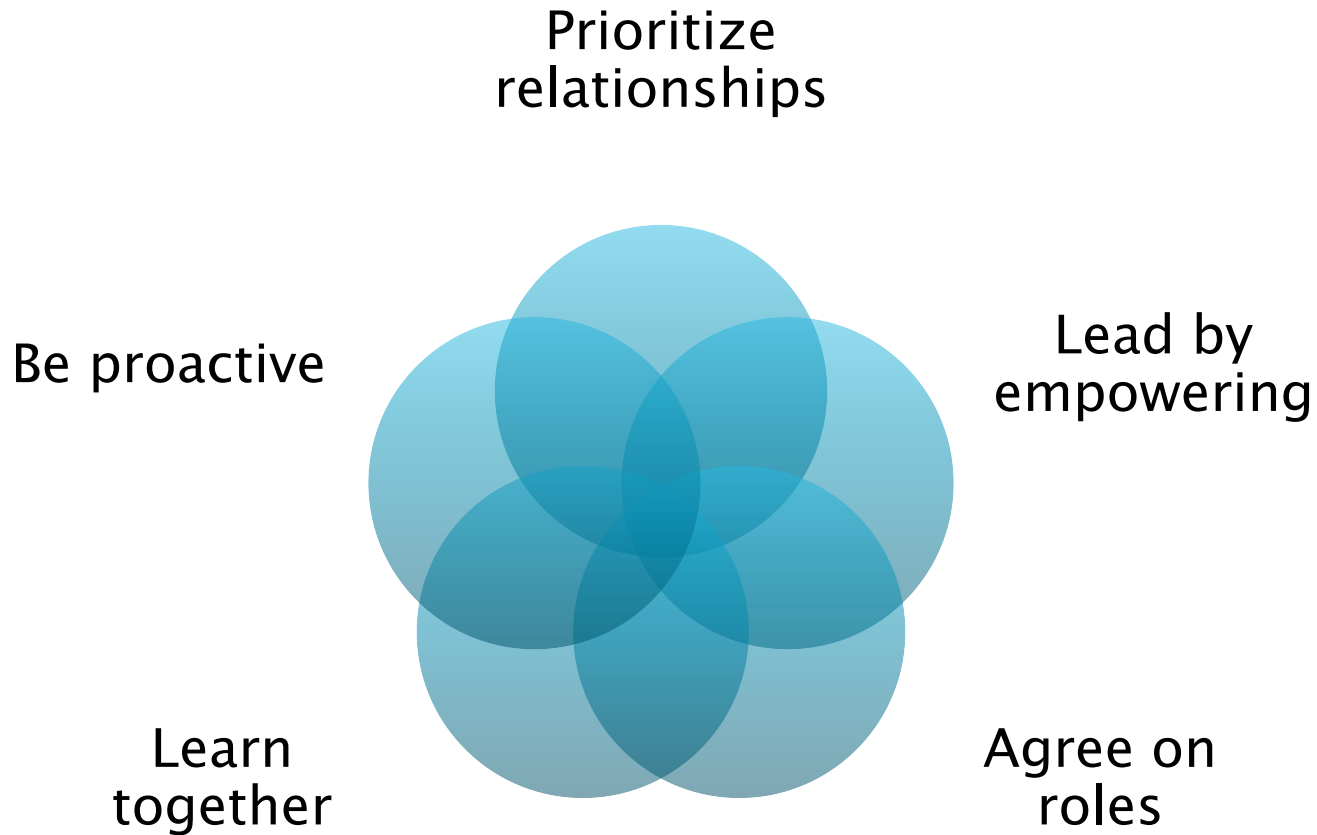
TVCA
Tristate Veterans Community Alliance



First Steps



Best Principles



TVCA

Questions?

Contact info:

Pat Clifford

Tristate Veterans Community Alliance

pclifford@TristateVCA.org

The logo for Tristate Veterans Community Alliance (TVCA) is located in the bottom left corner. It features the letters "TVCA" in a bold, blue, serif font. The letters are slightly shadowed, giving them a three-dimensional appearance as if they are resting on a blue, textured surface that slopes upwards from left to right. A black line runs diagonally across the bottom of the image, separating the blue textured area from the white background.

Discussion Questions

- ▶ What does your organization need to begin collaborating?
- ▶ What does your community need from your effort?



Building A Veterans Collaborative In Your Community

SPARK!

Ray Flores

Executive Director
San Diego Veterans Coalition

State of the California Veteran **One Region, One Voice**

September 14-15, 2016

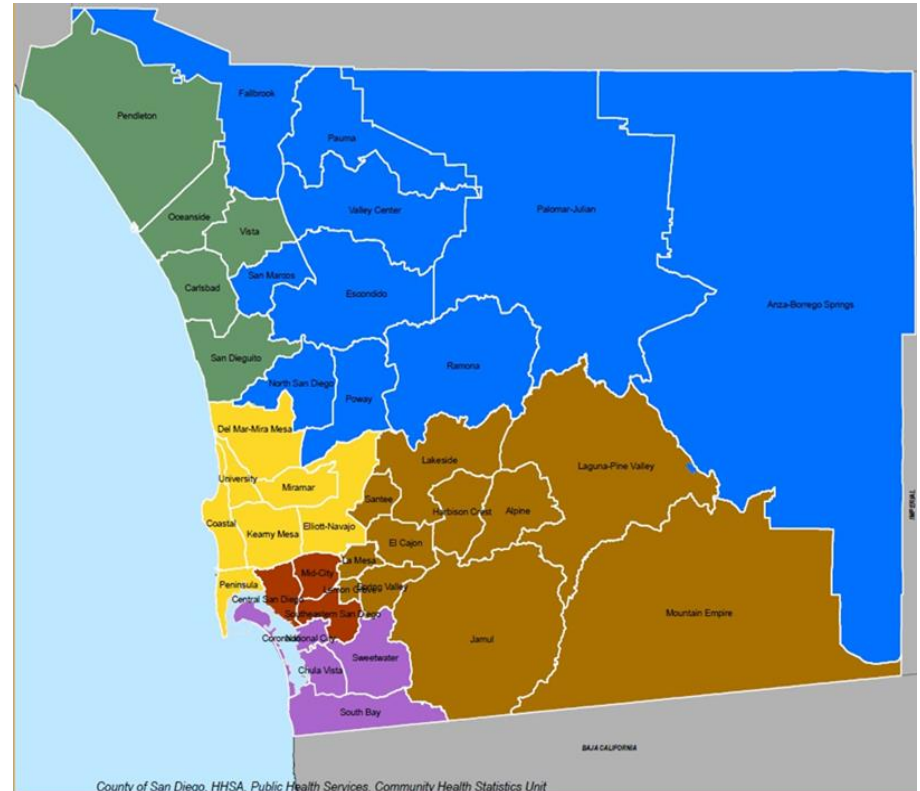
Bill York
2-1-1 San Diego

Maurice Wilson
NVTSI/REBOOT

Ray Flores
San Diego Veterans Coalition

Painting the Picture of San Diego

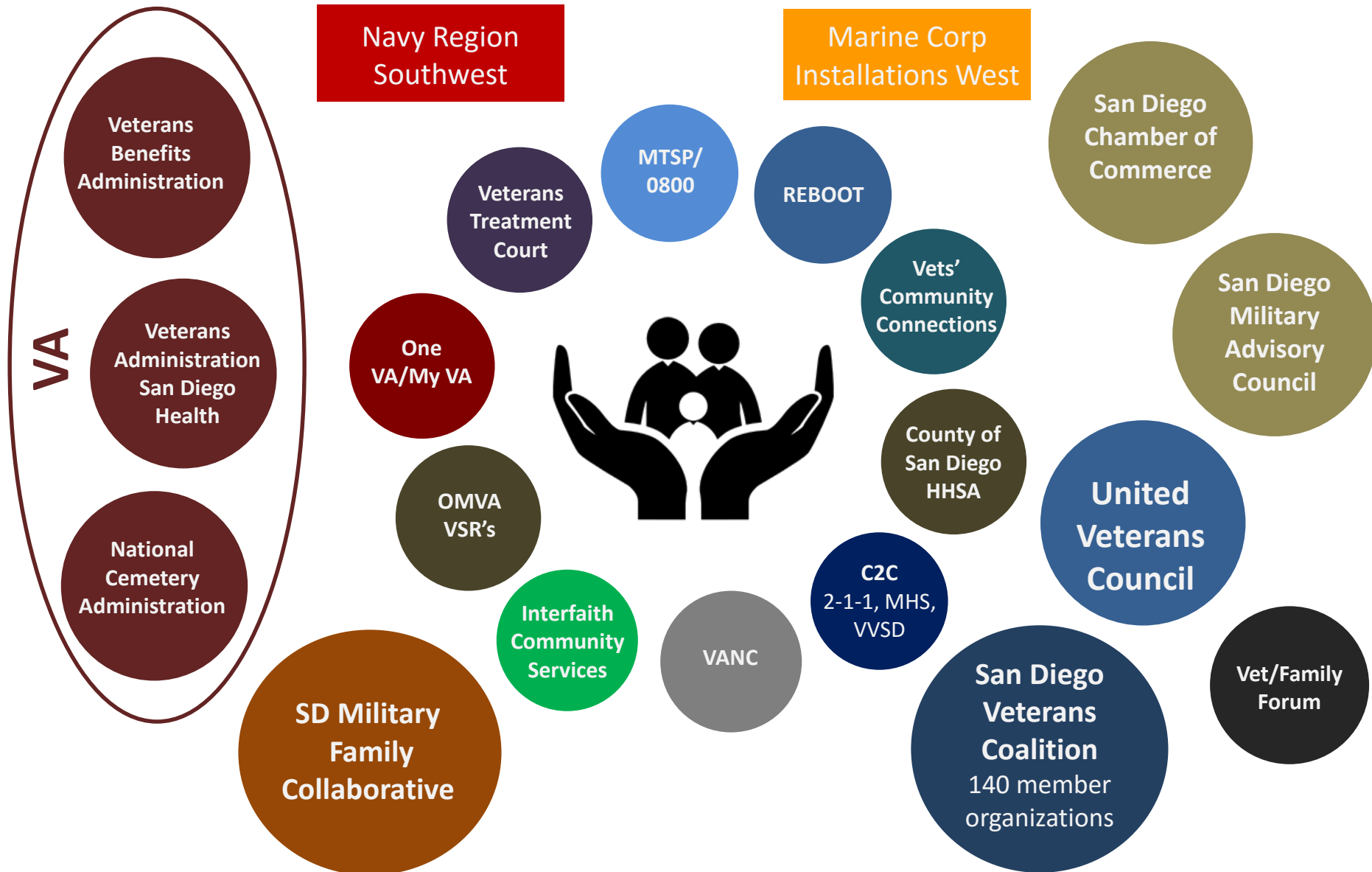
- 4,261 square miles (larger than 21 states)
- Urban and rural
- 5th largest county in the nation and 2nd largest in California
- 18 municipalities; 36 unincorporated areas
- 18 tribal nations
- 42 school districts
- Population – 3.2 million people
- Larger than 19 states
- 6 healthcare systems
- Busiest international border crossing in the world (San Ysidro/MX)



Military and Veteran Presence

- Large military presence: San Diego has the highest number of active duty commands and largest number of active duty personnel in the country. Major commands include:
 - Southwest, Space and Naval Warfare Systems Center
 - Naval Submarine Base
 - Military Sealift Command
 - Naval Oceanographic Center
 - Camp Pendleton
 - Marine Corps Air Station (MCAS) Miramar
 - Naval Air Station North Island
 - Marine Corps Recruit Depot (MCRD)
 - Naval Amphibious Base, Coronado.
- San Diego is the home port to a large number of navy surface and sub-surface assets, as well as fixed-wing and helicopter squadrons.
- 120,000 active duty personnel with more than 150,000 dependents.
- 15,000 exiting the military with 33% remaining in San Diego County.
- Approximately 267,000 veterans in San Diego and Imperial Counties.
- One of the largest VA Health Systems in the United States.

San Diego Military & Veteran Ecosystem



History

1981

Vietnam
Veterans of
San Diego
starts

1988

Standown
starts (Dr.
Jon
Natchison)

2001

Afghanistan
War starts

1986

United
Veterans
Council of
San Diego
starts

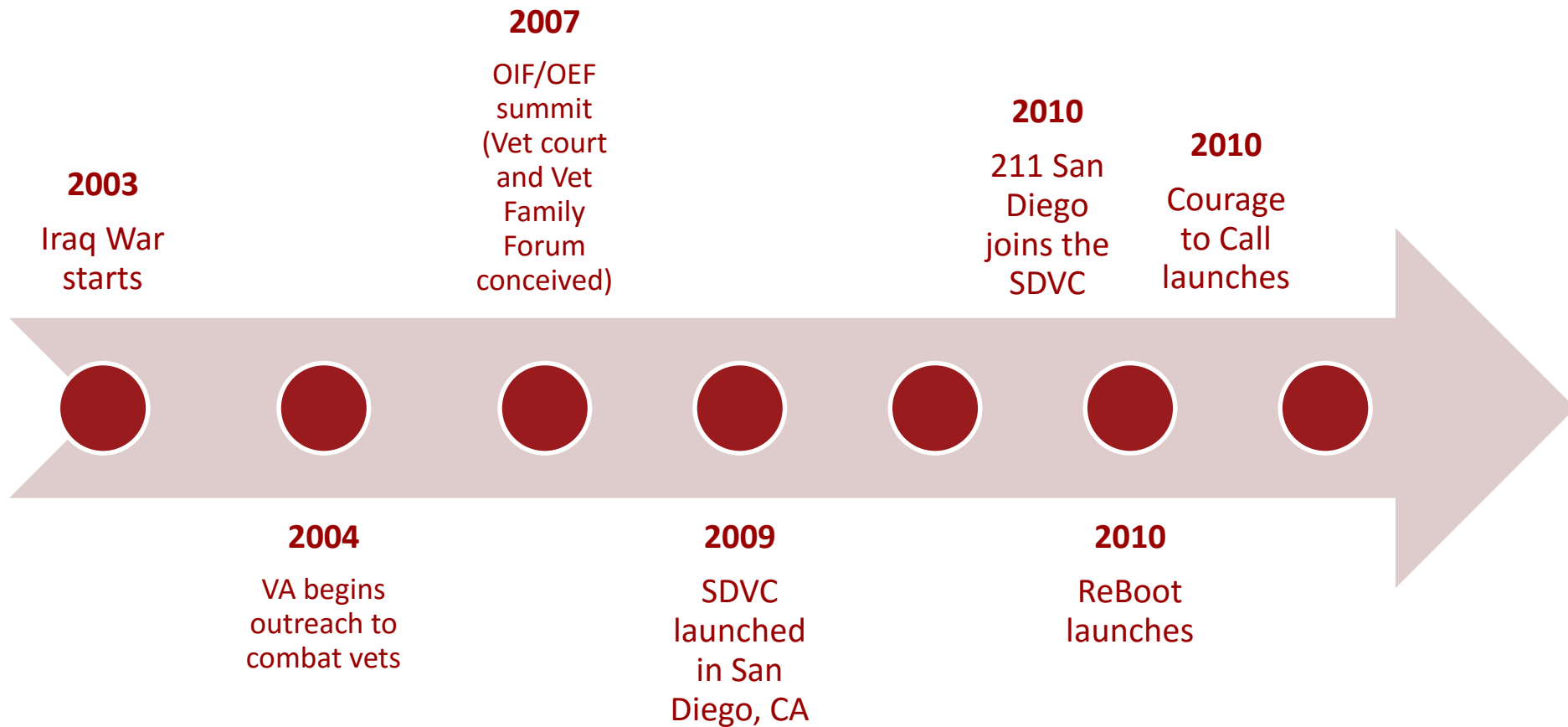
1995

VAMC CAB
starts,
becomes
OneVA
concept in
2001

2002

San Diego
Military
Advisory
Council
starts

History



History

2010

San Diego Military
Family
Collaborative
becomes a formal
entity

2012

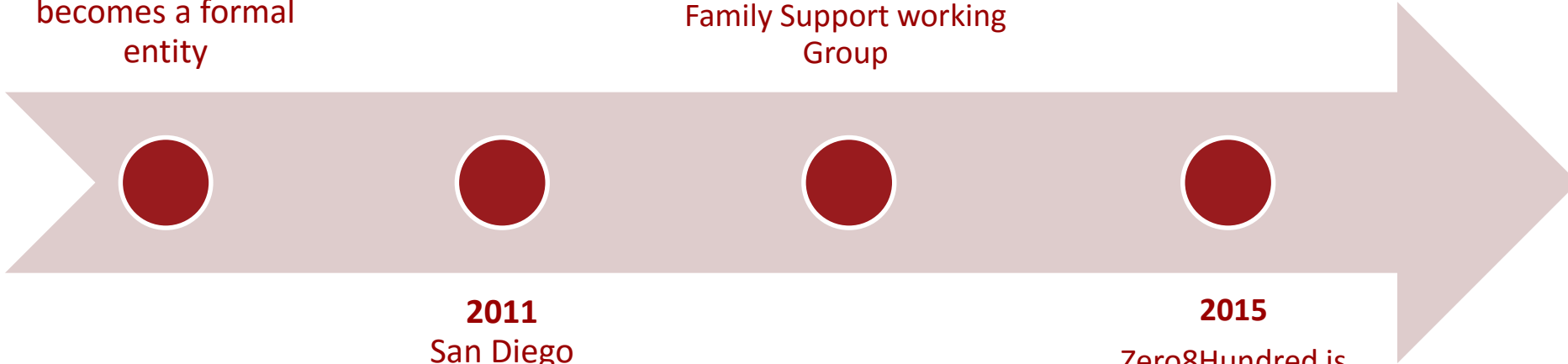
Military Transition Support
Project (MTSP) emerges as
a result of the SD
Grantmakers Military
Family Support working
Group

2011

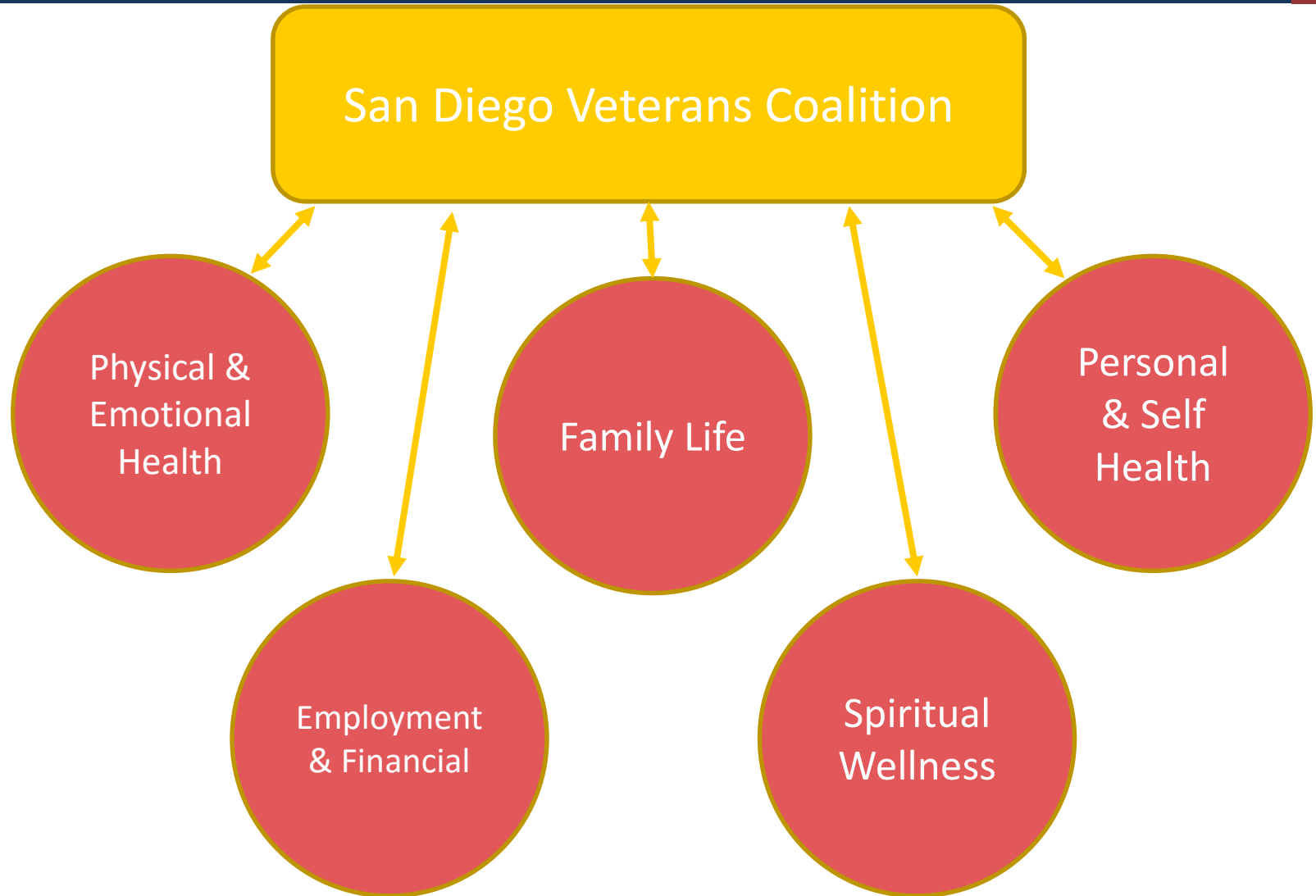
San Diego
Grantmakers
Military Family
Support
Working Group
convenes

2015

Zero8Hundred is
launched after two
years of planning,
advocacy and
support done by
MTSP



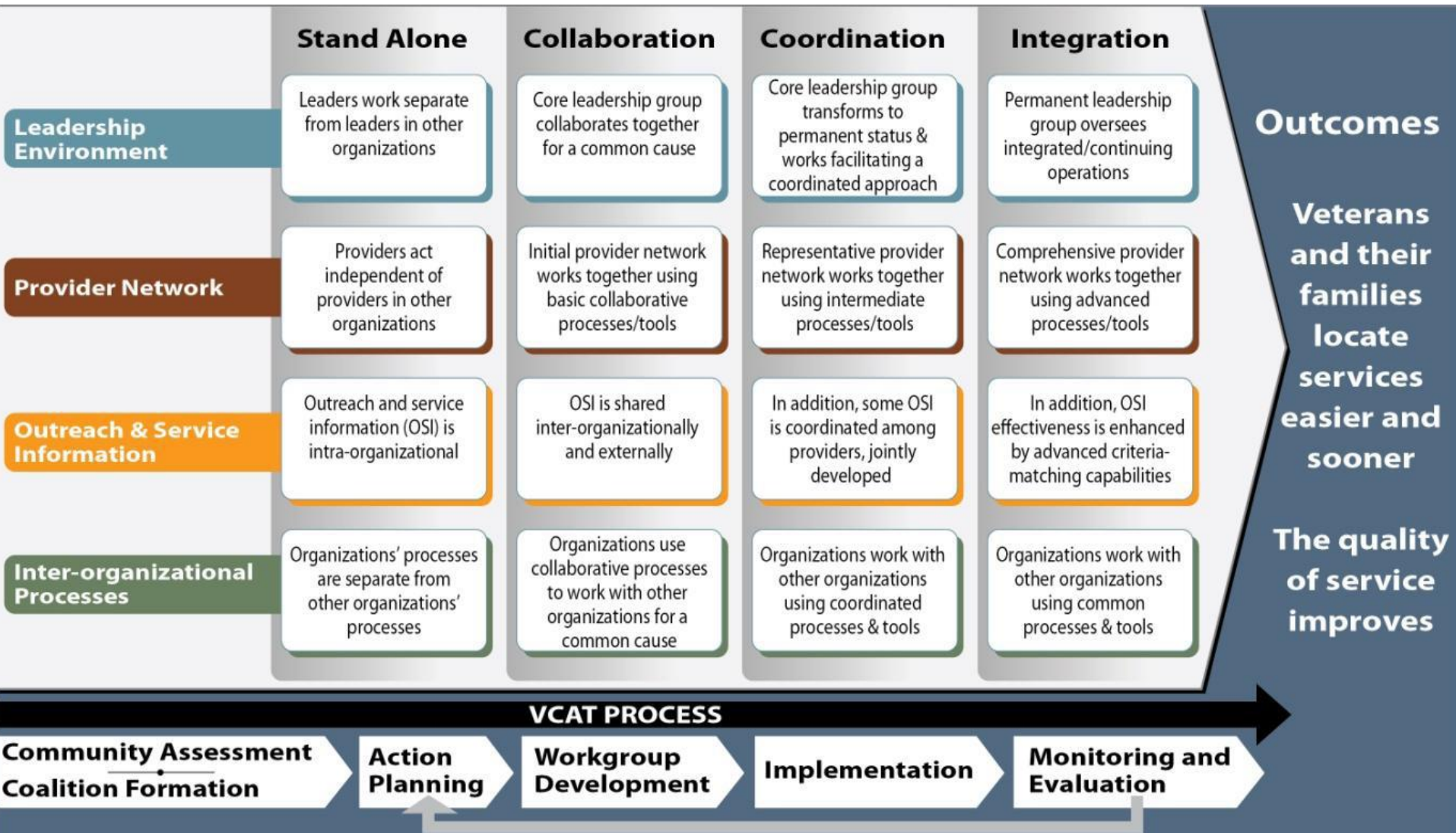
Best Practices



Best Practices

- Communication, collaboration and cooperation
- Multi-stakeholder Community Building
- Asset mapping resources and delivery system
- Coordination of care among Veteran nonprofits and other stakeholders
- Deeper level of navigation and peer support
- Advocacy
- Reactive program creation for complicated needs
- Re-socialization/education (reintegration) process

Collaboration Process



Collective Impact

The 5 Conditions of Collective Impact

- 1 Common Agenda**
 - **Common understanding** of the problem
 - **Shared vision** for change
- 2 Shared Measurement**
 - **Collecting data** and **measuring results**
 - Focus on **performance management**
 - **Shared accountability**
- 3 Mutually Reinforcing Activities**
 - **Differentiated approaches**
 - **Coordination** through joint plan of action
- 4 Continuous Communication**
 - **Consistent** and **open communication**
 - Focus on **building trust**
- 5 Backbone Support**
 - Separate organization(s) with **staff**
 - Resources and skills to **convene** and **coordinate** participating organizations

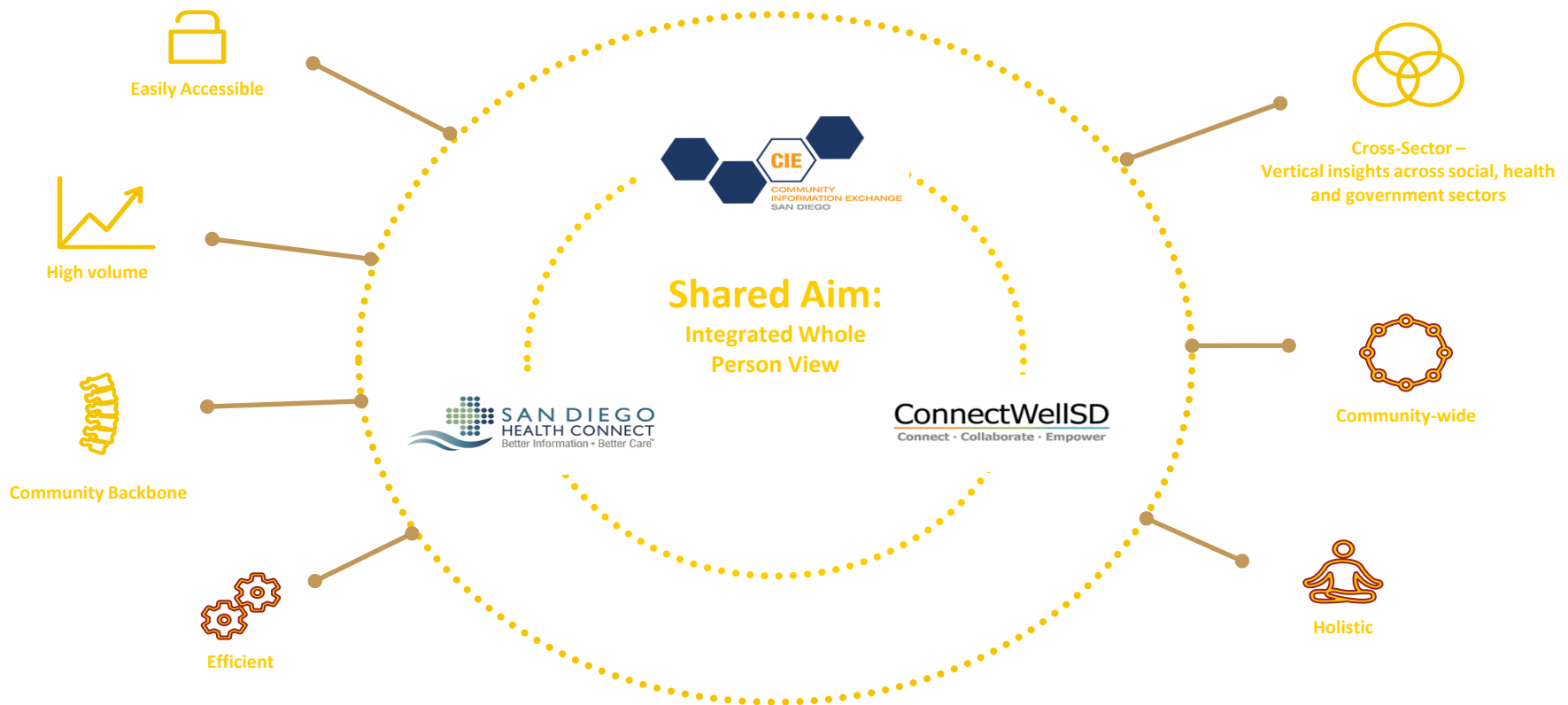
Moving Forward

Holistic Approach - Person centered care, integrated whole person view

Increased cross-sector coordination (non-profit, county, state, federal, informal councils, Veteran groups) resulting in more comprehensive services, reducing duplication, and increasing efficiency



Regional Information Exchanges in San Diego



- Using data to improve services - longitudinal record for veterans and their families, shows change over time
- Build and sustain trust networks—software, people, and processes—which allow users to efficiently share, interpret, notify, and act upon vital information.

Regional Information Exchanges in San Diego

- Using data to improve services - longitudinal record for veterans and their families, shows change over time, long term follow up and proactive response
- Build and sustain trust networks—software, people, and processes—which allow users to efficiently share, interpret, notify, and act upon vital information.
- The result of a community wide Regional Information Exchange brings a strong partnership of trust, relationships and services – leveraging each others strengths and technology to create a true ecosystem of care.
- Integrates Public/Private Cross sector collaboration

Questions and Closing

Anchor Concepts



- Backbone Leadership
- Communication
- Logistics/Funding
- Community Buy-In

Working Group Exercise



Helpful vs. Harmful?





Collaboration Track

Harnessing Local Data to Drive Collaboration
& Measure Impact
10:00 AM – 11:30 AM



Session #3 Purpose

- To answer the question, “How do we measure community needs and outcomes?”
- To understand the role of data in collaboration.
- Identify relevant data to best serve California Veterans



Harnessing Local Data to Drive Collaboration & Measure Impact

SPARK!

Carl Castro

Director
USC CIR

STATE OF THE AMERICAN VETERAN IN CALIFORNIA

September 15-16, 2016

USC Social Work
*Center for Innovation and Research
on Veterans & Military Families*



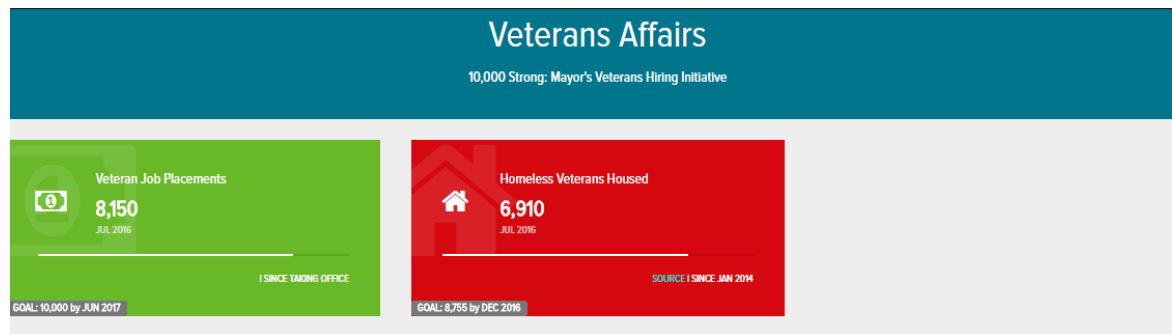
Harnessing Local Data to Drive Collaboration & Measure Impact

SPARK!

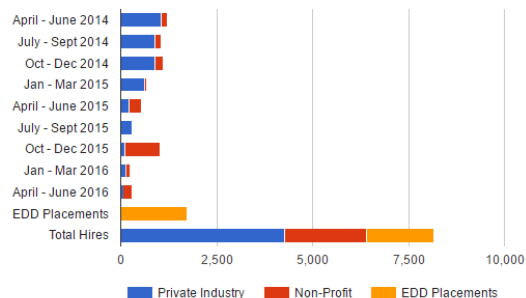
Blas Villalobos

Veterans Affairs Manager
LA Mayor's Office of Veterans Affairs

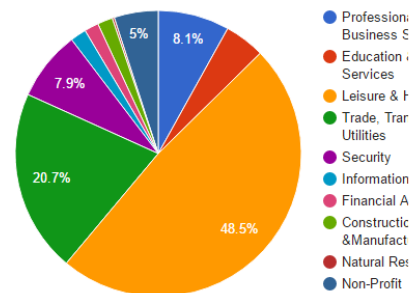
10,000 Strong Hiring Initiative



Total Veterans Hired (incl. EDD Placements)



Veterans Hired (by Industry)



Working Group Exercise





Collaboration Track

Collaborative Leadership: Successful Practices For
Sharing Responsibility

(1:00 PM - 2:30 PM)

Session #4 Purpose



- To answer the question “What is collaborative leadership?”
- Identify different models/types of leadership.
- Identify components of leadership that are most advantageous to mobilizing engaging and sustainable collaboration within the veteran space



Collaborative Leadership: Successful Practices For Sharing Responsibility

SPARK!

Joe Buerhle

Vice President of Organizational Planning
SAY San Diego



Military Children – Ready & Resilient

Collaborative Leadership

Friday, October 16th, 2016

Mission: To provide an inclusive forum to maximize the collective impact of community resources to enhance military family life.

Sustaining Partners



United Way
of San Diego County



Program and staffing support provided by:





What is Collaborative Leadership?



Navigating the
“Sea of Goodwill”



Photo courtesy of Nathan
Graeser

SECTION TITLE | 2

#MilKidsRock



Systems Thinking – Ecosystem or Egosystem?

EQUALITY VERSUS EQUITY



In the first image, it is assumed that everyone will benefit from the same supports. They are being treated equally.



In the second image, individuals are given different supports to make it possible for them to have equal access to the game. They are being treated equitably.



In the third image, all three can see the game without any supports or accommodations because the cause of the inequity was addressed. The systemic barrier has been removed.



Dialogue – Public Listening or Public Speaking?

“strength of ignorance”

65%

of SDMFC
participants are
active duty, veterans
or immediate family
members.

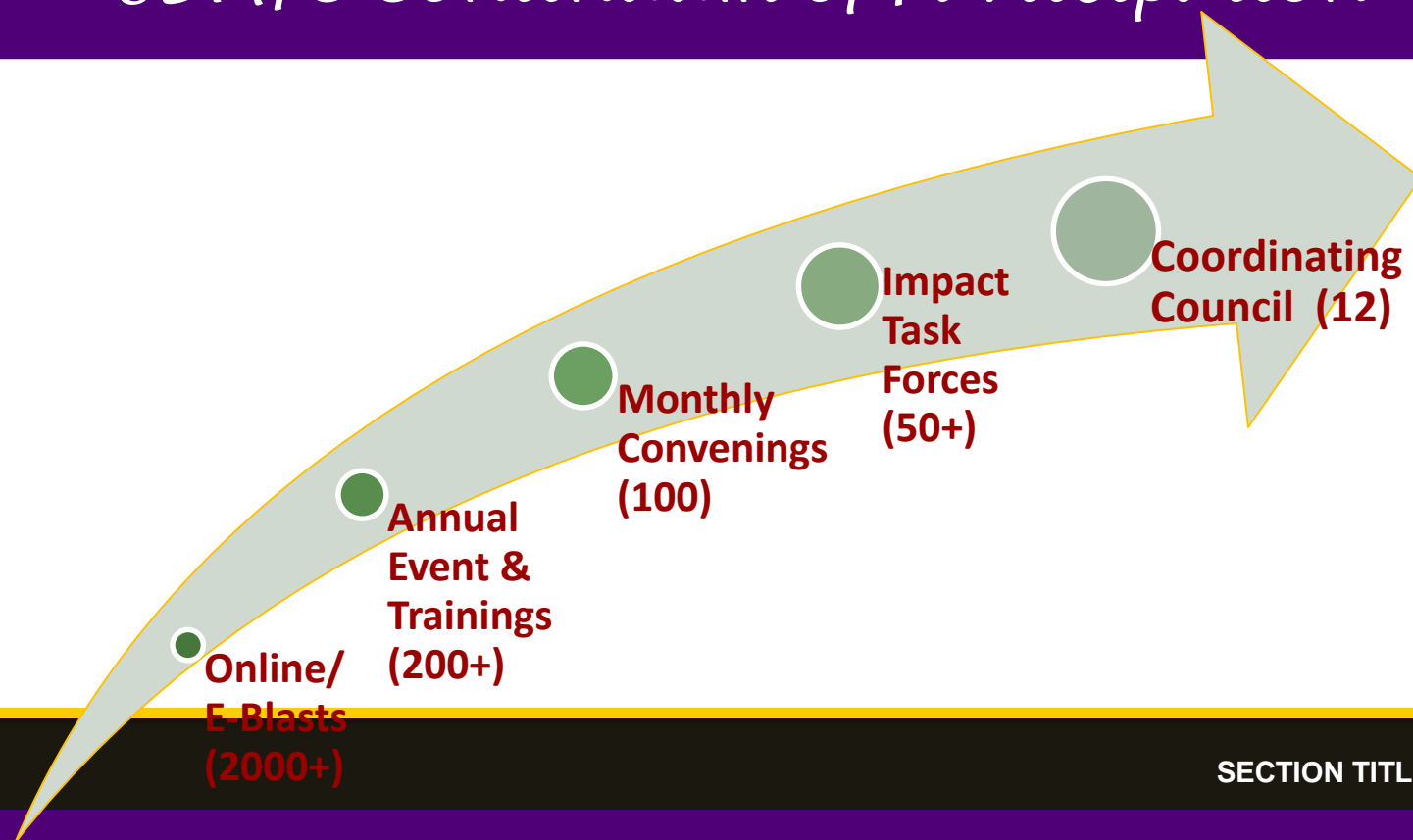


#MilKidsRock



Collective Action – Connection or Control?

SDMFC Continuum of Participation



SECTION TITLE | 2

#MilKidsRock

State of the American Veteran in CA

FINANCES &
EMPLOYMENT

EDUCATION &
ACADEMIC SUCCESS

HEALTH &
WELLNESS

Military Transition: The Spouse Edition

- Resilience
- Confidence
- Connections
- Knowledge

Families and Community Engaging for Students

- Kinder Readiness
- 3rd Grade Literacy
- Attendance

Drug Free Communities

- Stigma Reduction
- Environmental
Substance Abuse
Prevention



Co-creating Our Future

The wicked leader is he whom the people despise.

The good leader is he whom the people revere.

The great leader is he of whom the people say,

“We did it ourselves.”

Lao Tzu , Chinese philosopher (2500 years ago)

http://ssir.org/articles/entry/the_dawn_of_system_leadership

SECTION TITLE | 2

#MilKidsRock



S.D.M.F.C.

SAN DIEGO MILITARY

FAMILY COLLABORATIVE

Joe Buehrle, MSW

VP of Organizational Planning

Mobile: 619-804-8353

Email: jbuehrle@saysandiego.org



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2016



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S.D.M.F.C.

SAN DIEGO MILITARY

FAMILY COLLABORATIVE



SECTION TITLE | 2

#MilKidsRock



Collaborative Leadership: Successful Practices For Sharing Responsibility

SPARK!

Chase Millsap

Community Liaison
USC CIR

STATE OF THE AMERICAN VETERAN IN CALIFORNIA

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Who is the Leader?



LAVC OVERVIEW



Mission

The Los Angeles Veterans Collaborative is a structured network of public, private and government agencies working together to reduce suffering and improve the lives of veterans, service members and military families in LA County. This is achieved through strategically improving their access to services, reducing barriers and coordinating care, and influencing policy to improve their lives.

Vision

Veterans living in Los Angeles County will know where to access the services and care they need for a successful transition from military to civilian life. A comprehensive and coordinated system will welcome, introduce, and connect service members, veterans and their families to a seamless infrastructure of resources to fully address their needs

LAVC Structure



FUNDERS

USC

Sponsorship

100 + Community Partners

Working Groups

Newcomers

Policy

Career
Advancement

Legal &
Re-Entry

Higher
Education

Healthcare

Faith-Based

Housing &
Homelessness

Families &
Children

Women's
Working Group

Behavioral
Health

On Target Leadership

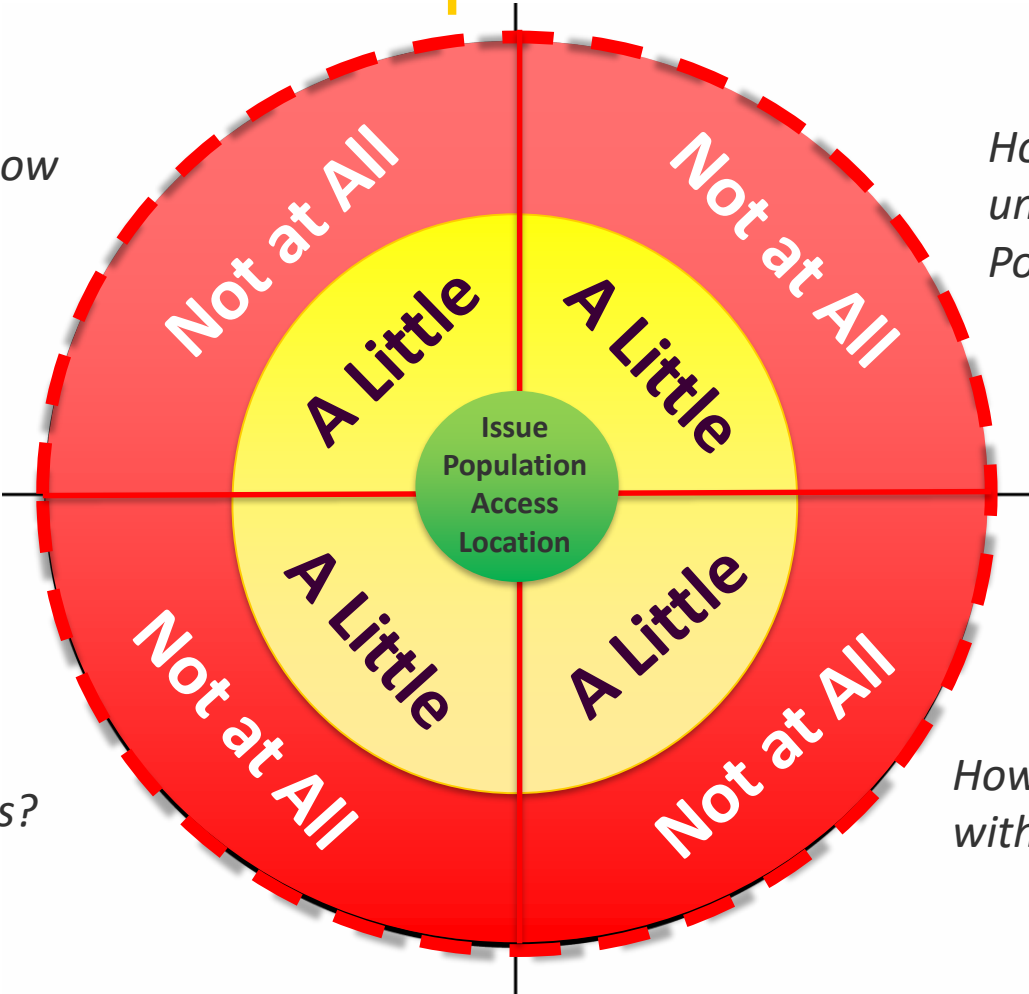


Issue

How well do you know the Issue?

Population

How well do you understand the Population?



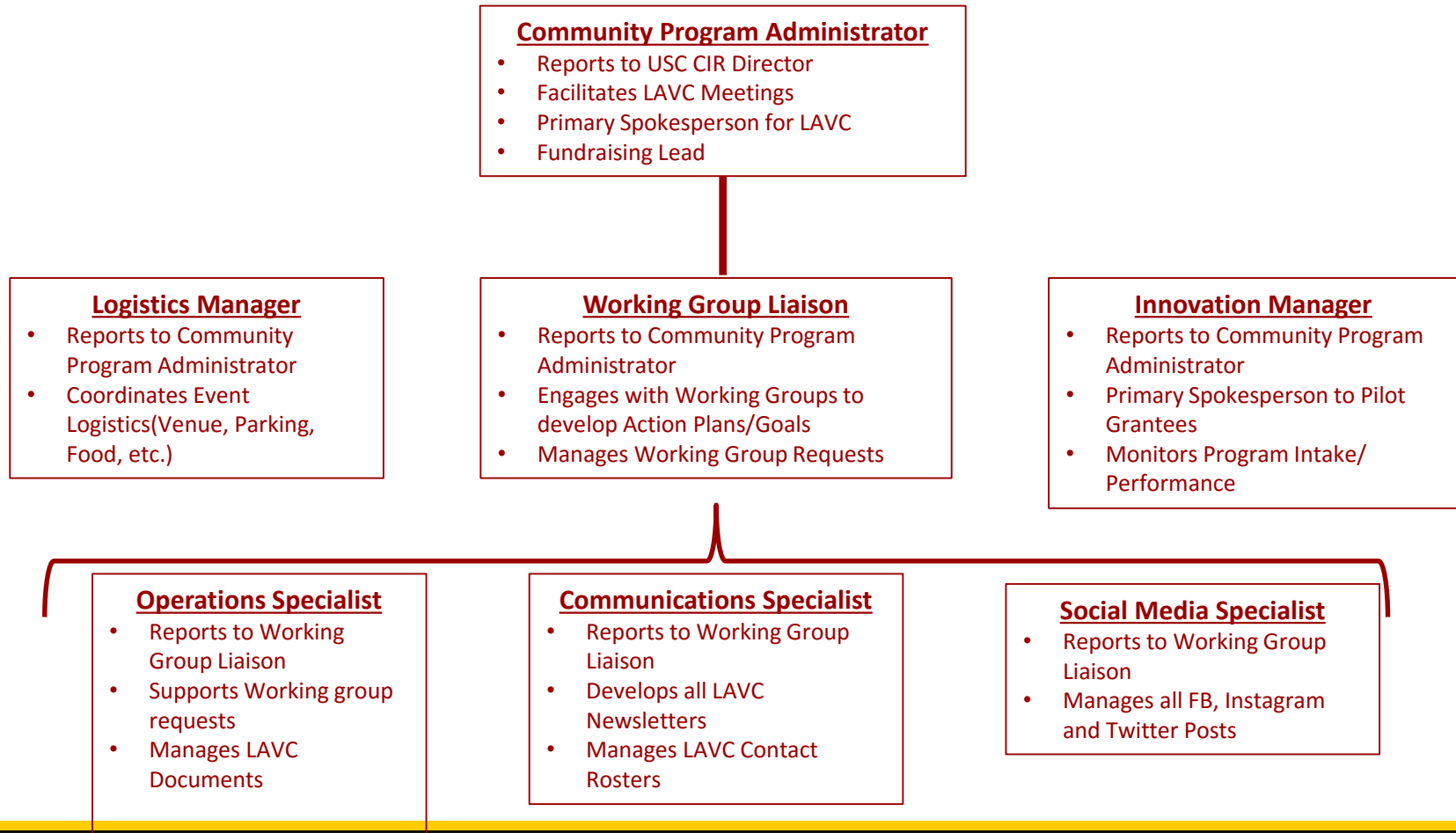
Access

Do you have access?

Location

How familiar are you with the Area?

LAVC Staff Roles & Responsibilities



SECTION TITLE | 2

STATE OF THE AMERICAN VETERAN IN CALIFORNIA

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Center for Innovation and Research
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LAVC Structure



DAY /WEEK #	SUN	MON	TUE	WED	THU	FRI	SAT
1			Parking Confirmed	1 WEEK PRIOR			
2		LAVC Prep		LAVC 8-12pm		Follow – UP	
		2 DAY PRIOR	1 DAY PRIOR		Staff De-Brief		
3			Collect Action Sheets	Community Pilot Review			
4		Staff Up Date	Venue Confirmed	Website Updates			
				2 WEEK PRIOR			

- Communications
- Logistics
- Meetings

SECTION TITLE | 2

STATE OF THE AMERICAN VETERAN IN CALIFORNIA

September 15-16, 2016

USC Social Work

Center for Innovation and Research
on Veterans & Military Families

LAVC Timeline/ Tasks



Timeline

- 8-9Am- Setup/Prep
- 9-10AM- Engagement&Access/Women's Working Group
- 10-11AM- Working Group Sessions
- 11AM-12PM – Collaborative Session
- 12-1PM – Break Down

Tasks

Communications

- Photographer
- Live Tweeting
- PowerPoint Presentation

Administration

- Nametags
- Working Groups Signs
- Check-In

Collaboration

- Collaborative Materials
- Working Group Printing
- Connect Cards

Working Group Exercise

